



Partnership Proposal 2019/2020





To Whom It May Concern:

A partnership with Jubilee BEST Robotics is more than just an innovative way to reach the best and brightest students in our community. It is a chance to “make it happen” for students - boost their exposure to industry through the opportunity to create a company, experience first hand the engineering design process from planning stages through execution, and manufacture a robot that is built and programmed to perform certain tasks based on “market demands.”

Over 35 schools in the Mobile, Baldwin and Jackson Counties put together teams of students with support from teacher and industry mentors. They have 42 days from kick-off to Game Day, to prepare an engineering notebook, give a marketing presentation, create a trade-show style exhibit booth, and build and automate a robot. Many of these students utilize technology they never would have seen otherwise – SolidWorks, MathWorks Simulink, ROBOTC, and HSMWorks CAM (not to mention blade saws, CNC machines, and wire cutters).

By partnering with Jubilee BEST Robotics, you will be participating alongside leaders in our community – those who not only contribute to the economic vitality of the Gulf Coast but understand the importance of workforce development and building in our youth an excitement about opportunities in engineering, science, and technology.

Please do not hesitate to reach out to me or any of our all volunteer team to discuss how you, your company or organization can get more involved! We have outlined sponsorship opportunities, and we’d be honored to have you see first hand the excitement that is Jubilee BEST Robotics Game day with over 5,000 people cheering on robots built by our future leaders.

In Gratitude,

Robin R. Fenton
Hub Director
Jubilee BEST Robotics

“I joined BEST hoping to further define my identity as an engineer. After working with team members that became new friends, learning to think critically and to problem solve, and learning basic equipment and tool management, in a span of a mere six weeks. My way of problem-solving has changed to become more technical and analytical. Additionally, I further confirmed my identity as a future engineer”
-John 11th grade



Diamond - \$10,000 +

- Allows 4 or more schools to participate
- Opportunity to address the audience and/or present a video on Game Day
- Logo on all communication and promotional materials for 12 months, including offseason activities
- Award named for sponsor (optional)

Gold - \$2500+

- Allows 1 school to participate
- Logo on t-shirts and Game Day promotional materials
- Invitation to VIP/teacher luncheon
- VIP accommodations including backstage passes on Game Day

In-Kind Sponsor

- Recognition and special thanks on Game Day, including name on posters
- Additional recognition depending on level of donation.

Platinum - \$5000+

- Allows 2 or more schools to participate
- Award named for sponsor (optional)
- Corporate Logo on Video Screen throughout Game Day

Silver - \$1000+

- Contributes to schools participating in BEST Robotics
- VIP accommodations including backstage passes on Game Day
- Name on t-shirt and Game Day promotional materials

BEST Friend – \$100 - \$999

- Contributes to schools participating in BEST Robotics
- Recognition and special thanks on Game Day, including name on posters



*“As a girl, BEST has really helped me explore fields I never would have thought of”
-Stephanie 10th grade*

ALL ABOUT BEST!

WHO: Jubilee BEST Robotics Program

WHEN: Summer 2019 – May 2020

WHERE: Mobile, Alabama



WHAT: The Jubilee BEST Robotics program has been in existence for over 16 years and is committed to education and workforce development. Jubilee BEST is a community based non-profit organization and has grown into the largest BEST program in the nation. Jubilee BEST gained national recognition recently when three local schools were invited to the White House where they participated in the Presidential Science Fair.

The 2019-2020 events are:

- *Summer Workshops 2019*
 - *Sensor Mania* – Build and test IR sensors July 18/19 and 25/26 Davidson High School and Flight Works Alabama
 - *University of South Alabama* – MathWorks Simulink/MatLab and SolidWorks CAD design
 - *BEST New Teacher/Mentor Workshop* – July 27
 - *Coastal Alabama Community College BEST Summer Camp* July 17/18
- *BEST Kick Off Day* – August 24th – Davidson High School
- *BEST Mall Day* – September 28th – BelAir Mall
- *BEST Game Day* – October 5th – USA Mitchell Center
- *South's BEST Regional Championship* – December – Auburn University
- *USA/BEST Spring Challenge* – March 2020 – USA Shelby Hall
- *Student, teacher and mentor training and workshops* – various dates throughout the year

AUDIENCE: The fall competition season of Jubilee BEST directly involves over 1,300 students, 100 teachers, 375 industry mentors and volunteers. Game Day on Oct. 5th at the USA Mitchell Center will attract over 5,000 spectators, which includes the participating student's families, school supporters such as bands, cheerleaders and school mascots, business and industry representatives and other community stakeholders.

Throughout 2019/2020, several hundred participants who include students, teachers and mentors will actively participate in an array of BEST events.

SPONSORS: To maintain growth and sustainability of Jubilee BEST, we are seeking corporations, businesses and individuals interested in supporting the program through financial support or in-kind donations. Our historic portfolio of partners has included the J. L. Bedsole Foundation, Alabama Power, Aztec Maritime Services, BASF, Evonik, Ingalls Shipbuilding, Airbus, Hargrove Engineers + Constructors, ExxonMobil, Austal, Georgia Pacific, Kimberly Clark, Mobile County Commission, , Conde Systems, University of South Alabama, Faulkner State Community College, Lowe's and many more.

SPONSORSHIP OPPORTUNITIES AVAILABLE: From \$100 to \$10,000+





Did you know?

“BEST Makes It Happen”



Our BEST teams traveled to the White House four (4) times and to be recognized by the President of the United States – ***Jubilee BEST and the White House Make It Happen***

Over the past 16 years, more than 600 high tech robots have been manufactured by middle and high school students – ***Jubilee BEST Teams Make It Happen***



Our students have successful careers designing high tech watches for Apple, flying drones for the military, designing future NASA robots for Mars, driving bomb detonating robots for the FBI and so much more – ***Jubilee BEST Students Make It Happen***



Our 100% volunteer team recruits schools, hosts training, builds competition fields, assembles kits and works tirelessly throughout the year to ensure all events are successful. The only compensation they receive is a pat-on-the-back, a free t-shirt and lots of pizza – ***Jubilee BEST Volunteers Make It Happen***



Business, industry and community partners have contributed over one million dollars to Jubilee BEST over the past 16 years investing in our region's future workforce – ***Together our Community Makes BEST Happen***



We humbly ask for your support. Driven by an army of volunteers coupled with your financial assistance, mentors and volunteers, we can support over a thousand BEST students from 35 middle and high schools. BEST is more than a competition, BEST “delivers” students with the skills to be our future leaders, scientists, engineers, business entrepreneurs and high tech innovators of the 21st century.
Thank you for your support and Together We Can Make BEST Happen!

Jubilee BEST Robotics, Inc.
2855 Post Oak Circle
Mobile, AL 36693
(251) 379-1034



Partnership Opportunity 2019/2020

Company or Individual Name: _____

Address: _____

City/State/Zip: _____

Telephone: _____

Email: _____

Amount of Contribution: _____

In-kind Donation: (please list details): _____

Two convenient ways to make a donation:

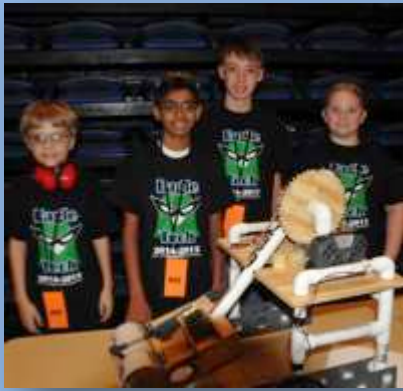
Check: *Please mail to*
Jubilee BEST Robotics, Inc.
2855 Post Oak Circle
Mobile, AL 36693

Credit Cards accepted. Call (251) 379-1034

Jubilee BEST Robotics Tax ID #20-5076423
W-9 provided upon request



*Thank you for your generous support for
Jubilee BEST Robotics*



Thank You!

